

## Your Course: Initiation into the world of cooperate leadership

*Moving from academia to the industry is a significant step. The better you know yourself and the rules of the processes the easier and more successful it will be.*

<b>General Information:</b>	
Date	29 July- 2. August 2024 (Monday till Friday)
Teaching units	11 x 90 min including personal DISC-Profile
Location	Oberursel near Frankfurt am Main/Germany
Price	719 €
Minimum Number of Participants	7
Accommodation & Meals	not included / self organised <i>(with EIAPD support)</i>
Your trainer	Dr. Sabina Schilcher-Gerlach



### Course Description

The transition from the university to an industrial working environment brings about significant changes. Different rules govern processes and communication, and entrepreneurial thinking is required. Only those who understand their work behavior and discover how others perceive it can lead others. Understand how to evaluate your own behavior and that of others. Get to know how to influence your environment in a positive way. Harness the potential of yourself and others in a successful way. Develop strategies to intensify collaboration and increase productivity.

<b>Objectives of the mobility</b>	<ul style="list-style-type: none"> <li>• To be able to understand yourself and others.</li> <li>• To learn the tools for handling a big workload, stress and mistakes.</li> <li>• To be able to communicate adequately with the people in your environment.</li> </ul>
<b>Activities</b>	<p>The course will be highly interactive. Methods used in the course are for example:</p> <ul style="list-style-type: none"> <li>• Selfreflection,</li> <li>• Case studies</li> <li>• Role-playing</li> <li>• Exercises</li> </ul>

## Your Course: Initiation into the world of cooperate leadership

*Moving from academia to the industry is a significant step. The better you know yourself and the rules of the processes the easier and more successful it will be.*

	<ul style="list-style-type: none"> <li>● Peer exchange: You will meet, discuss and exchange with other participants.</li> </ul> <p>Additionally you will have the opportunity to ...</p> <ul style="list-style-type: none"> <li>● Explore the city of Frankfurt am Main.</li> <li>● Learn more about nature's principles of managing complex systems, e.g. in the Opel-Zoo.</li> </ul>
<p><b>Learning outcome and impact</b></p>	<p>After the course you will ...</p> <ul style="list-style-type: none"> <li>● be able to understand different behavior types.</li> <li>● be able to communicate in a clear goal-oriented, nonviolent way.</li> <li>● You have found your own leadership style that you can implement confidently</li> <li>● profit from your expanded network - enriched by the other participants you met at EIAPD.</li> </ul>
<p><b>Target Group</b></p>	<ul style="list-style-type: none"> <li>● All individuals who wish to transition to the industry after completing their doctoral thesis or postdoctoral period.</li> </ul>

## Your Course: **Starting as a leader**

Starting in a leadership position in university administration is exciting and challenging! This course provides insight in tasks, dynamics, roles and more.

Monday 04 March	Tuesday 05 March	Wednesday 06 March	Thursday 07 March	Friday 08 March
09.00-12.30	09.00-12.30		09.00-12.30	09.00-12.30
<ul style="list-style-type: none"> <li>- Welcome &amp; Introduction</li> <li>- Perception of Reality?</li> <li>- Different perception leads to different behavior.</li> <li>- various behavior types</li> <li>- Developing your personal DISC-Profile.</li> </ul>	<ul style="list-style-type: none"> <li>- Excursion e.g. to the University of Applied Sciences</li> <li>- Handling Stress</li> <li>- Dealing with mistakes</li> </ul>	<ul style="list-style-type: none"> <li>- Time management</li> <li>- Handling Stress</li> <li>- Dealing with mistakes</li> </ul>	<ul style="list-style-type: none"> <li>- Praxis lab: open session for participants questions</li> <li>- Closing session</li> </ul>	
12.30-13.30	12.30-13.30		12.30-13.30	12.30-13.30
Lunch	Lunch		Lunch	Lunch
13.30-15.00	13.30-15.00		13.30-15.00	
<ul style="list-style-type: none"> <li>- Understanding yourself and others</li> </ul>	<ul style="list-style-type: none"> <li>- Individual learning: M.A.</li> </ul>	<ul style="list-style-type: none"> <li>- Conflict management</li> </ul>		

Further information

Phone: +49 173 665 94 26

Mail: [contact@eiapd.eu](mailto:contact@eiapd.eu)

web: [www.eiapd.eu](http://www.eiapd.eu)