

European Academy of Innovation Timisoara, Romania +40 721 305 948 <u>hello@erasmus-training.eu</u> www.erasmus-training.eu

Internationalization

Preliminary Training Plan

Day 1 – Introduction to Internationalization

| 09:00 - 10:30 | - Presentation of the trainer |
|---------------|--|
| | - Presentation of the participants |
| | - Expectations |
| | - Presentation of the training program |
| | - Administrative aspects |
| 10:30-10:45 | Coffee Break |
| 10:45-12:30 | - Presentation of the universities of the participants |
| 12:30-13:30 | Lunch Break |
| 13:30-15:00 | - Definition of internationalization |
| | - History of internationalization |
| | - Recent trends in internationalization |
| | |

* Evening recommendation: Taste the local artisanal beers @ Bereta Taproom & Bottleshop // Listen to some vinyl @ Viniloteca

Day 2 – What does internationalization bring by?

| 09:00 - 10:30 | - Opportunities and challenges |
|---------------|---|
| | - Big players, small players. What sets them apart? |
| 10:30-10:45 | International Coffee Break |
| 10:45-12:15 | - From goal to result: The Logical Framework Matrix |
| 12:15-13:00 | Lunch Break |
| 13:00-15:00 | - What is different at the international level? |
| | - Measuring international performance |
| | - The balance of opportunities and threats in HE internationalization |

* Evening recommendation: Visiting the Village Museum before 6 pm // Visiting the Arts Museum before 6 pm



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Day 3 – Cultural Immersion

| First 10.000 steps | Next 5.000 steps |
|--|--|
| 10.00 – Meet & Greet your guide | 16.30 – 17.00 visiting the Faber Cultural Center |
| 10.00 - 12.15 Walking City Tour #1 (700 | 17.00 – 17.20 Boat trip |
| Market, Jewish Quarter, Liberty Square, St. | 17.20 – 18.00 Walking City Tour #3 (Elisabetin |
| George Square, Union Square, Victory Square) | District) |
| 12.50 – 13.50 Museum of The Revolution | 18.20 – 18.50 Communist Consumer |
| 14.00 – 15.30 Lunch | Museum |
| 15.30 – 16.30 Walking City Tour #2 (Fabric | |
| District) | |

Day 4 – Design Thinking

| 09:00 - 10:30 | - Understand your challenge |
|---------------|----------------------------------|
| | - Empathize |
| 10:30-10:45 | Coffee Break |
| 10:45-12:15 | - Define & reframe the challenge |
| | - Ideate |
| 12:15-13:00 | Lunch Break |
| 13:00-15:00 | - Prototype |
| | - Test |

* Evening recommendation: Hidrocycle on Bega // *Fără filtru* Rock Concert @ Manufactura, starting at 8 pm, free entrance

Day 5 – Sending out your message

| 09:00 - 10:30 | - Global communication |
|---------------|---------------------------------|
| 10:30 - 11:00 | Coffee Break |
| 11:00 -12:00 | - Culture shocks |
| 12:00 - 13:00 | Lunch Break |
| 13:00 - 15:00 | - Examination |
| | - Feedback session & Graduation |

* Evening recommendation: Movie night @ Iulius Town // Opera Night



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Don't miss:

- the Museum of the Comunist Consumer
- the Arts Museum
- the Village Museum
- a Spa day
- Kayaking on Bega river
- Visiting Recas Winery
- Gelato di Bruno ice cream
- Iulius Town
- Opera night

The training plan is subject to change based on the needs and expectations of the participants.

The social activities recommended for each day are optional and will be updated one week before the start of the training.